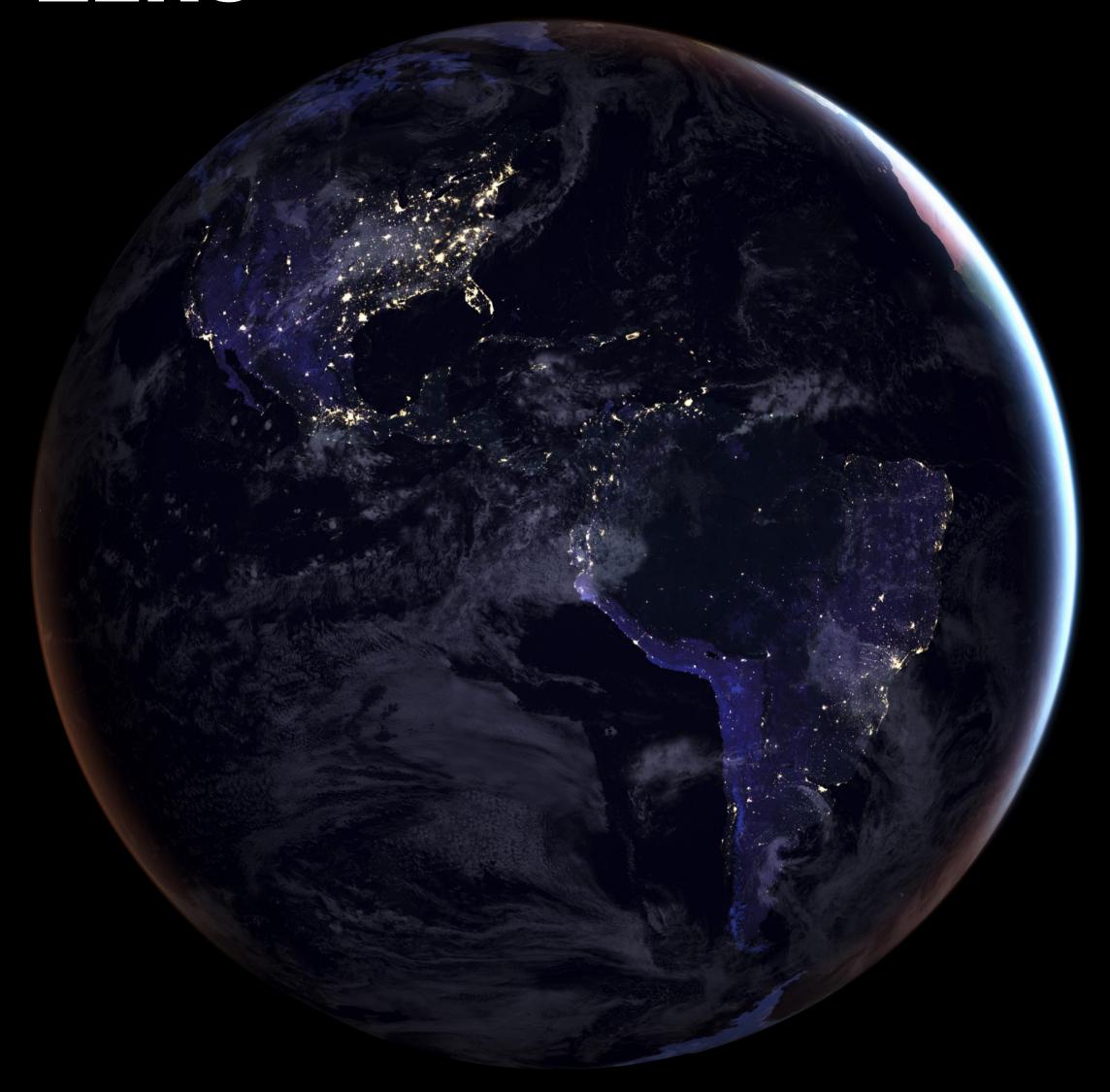
# THE FUTURE IS ZERO



Scaling Up a Decarbonized World, now.



# Meetings without the Room



### **DNA without the Body**



The Onyx Digital Genome Engineering Instrument automates all aspects of large-scale, massively parallel genome engineering experiments — including the cell transformation, CRISPR-based genome engineering, cell growth, and cell recovery — all at your benchtop, all push-button easy. The instrument automatically reads the consumables' barcodes and downloads the corresponding protocol ensuring every instrument run is set up for success. Single benchtop system performs every step of the engineering process while providing real-time monitoring. It supports a CRISPR-edited cell library with thousands of programmed edits generated in 2-4 days.













MADE FROM ALGAE!



MADE FROM SPIDER SILK!



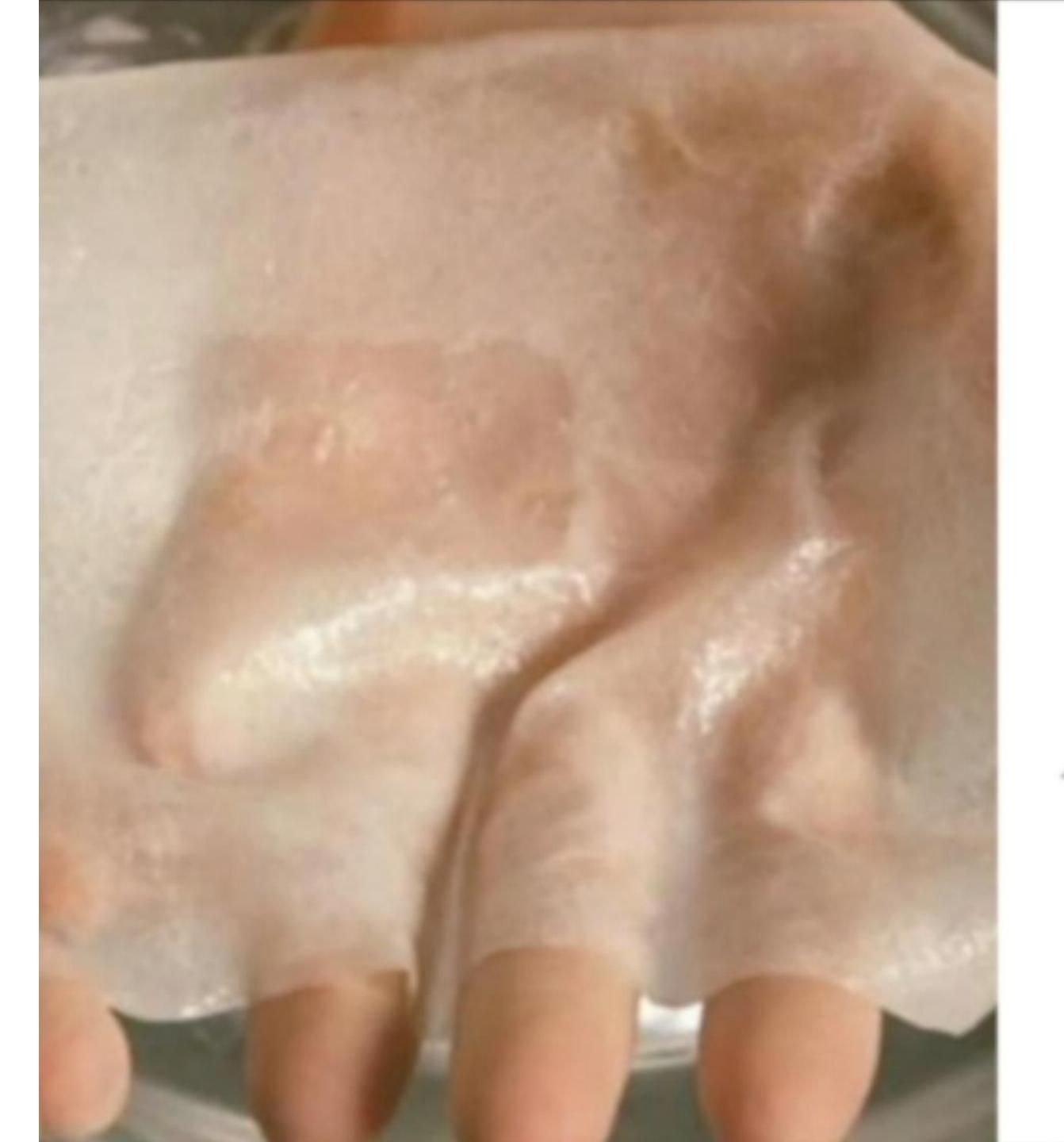
MADE FROM
PLANTS!





MILK WITHOUT
THE COW!





LEATHER
WITHOUT
THE COW!





Honey without the bees

Synthetic biology company MeliBio has held a private tasting event for what it claims to be the world's first bee-free honey.

The Berkeley-based company produces honey molecularly identical to the yummy vomit generated by bees. Green Queen's Alessandra Franco, who was among the lucky few to score a sample, said MeliBio's product "tastes, drips and spreads 100% like honey made from bees."

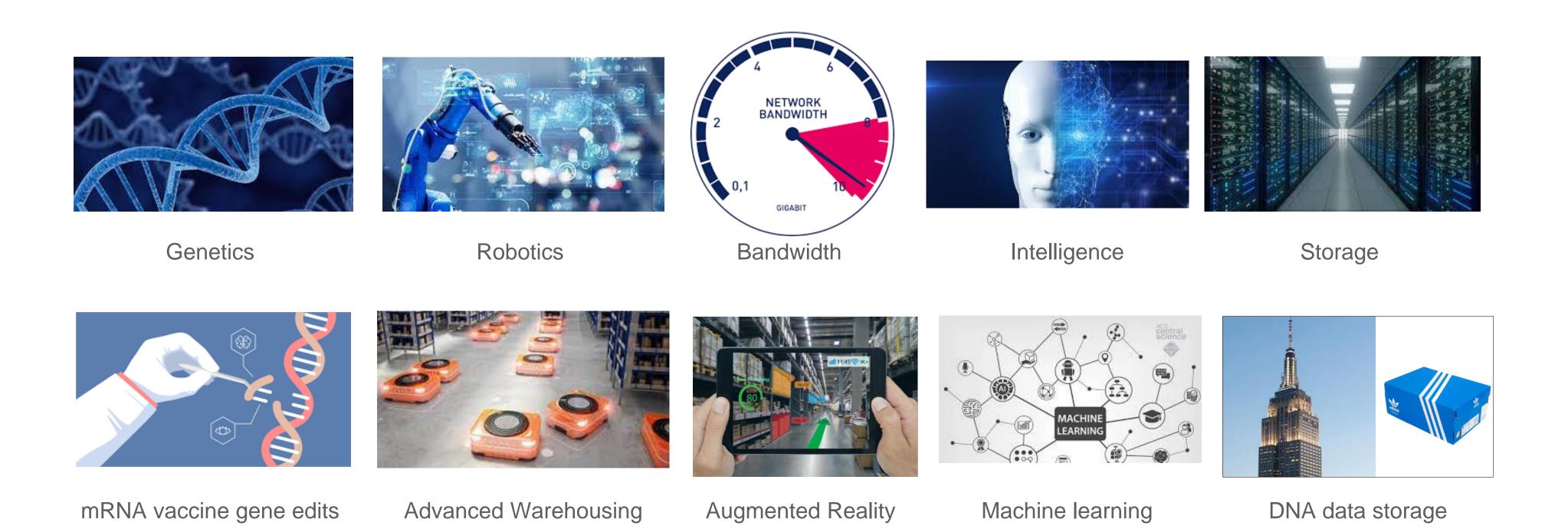
Melibio was founded in 2020 and aims to begin shipping by the end of year. It is currently welcoming foodservice orders.
Investors include Big Idea Ventures, Joyance and Sustainable Food Ventures.

"Honey is an ingredient found in every product category, from food to beverage and personal care products for which MeliBio is now providing a plant-based option," says co-founder and CEO Darko Mandich. "By bringing delicious, nutritious, and real honey made without bees to the market, we are shaping our present and future in a way that is better for bees and for humans."

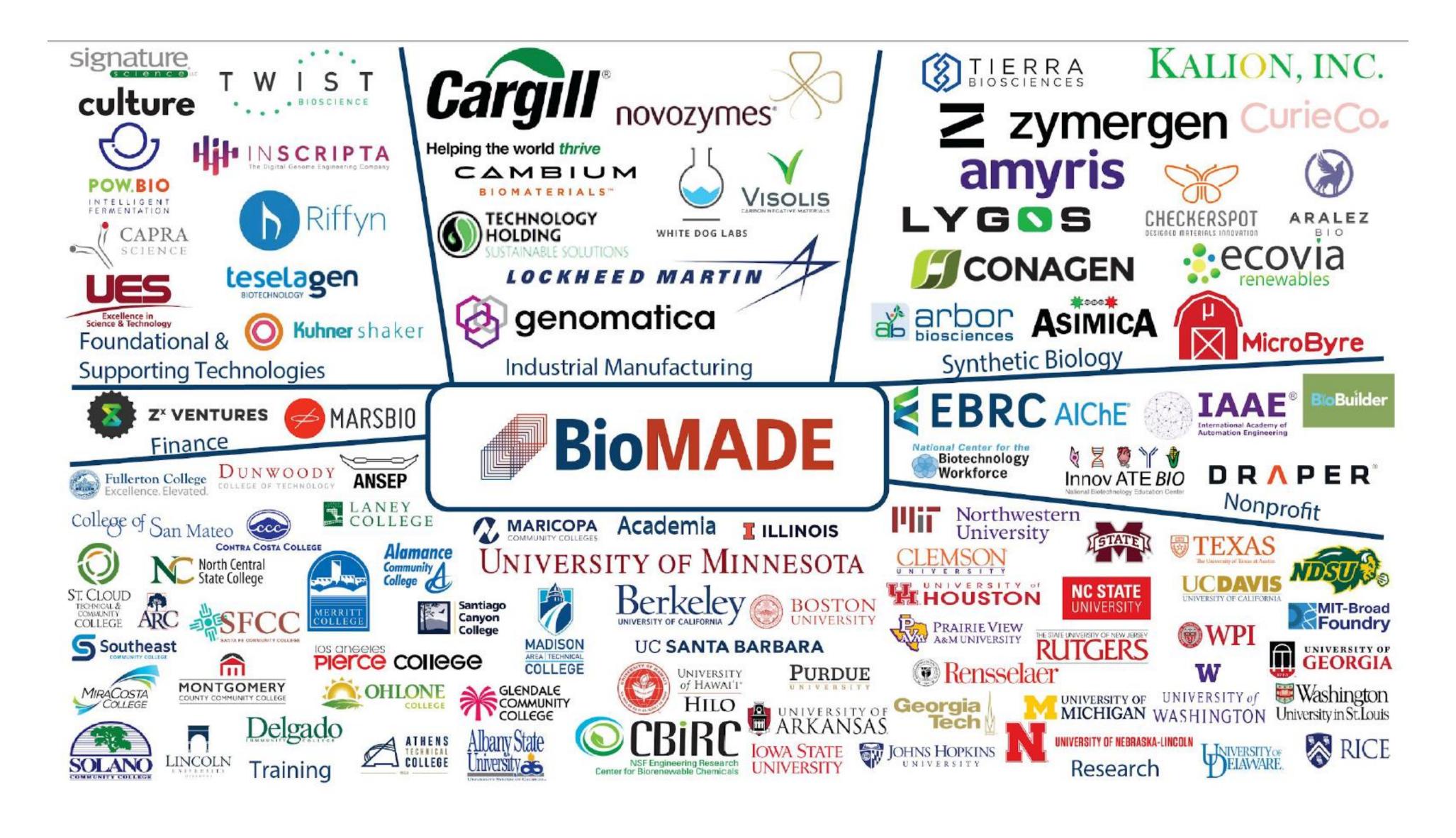




#### **5 REVOLUTIONS CONVERGING**



### A dizzying array of companies and institutes





### **BMW** without the metals

Luxury

2030.



BMW is working with startup Adriano di Marti S.A. de C.V. on cactus-based material Deserttex, which is comprised of pulverized cactus fibers with a biobased polyurethane matrix. BMW has also made an equity investment in the plant-based material startup Natural Fiber Welding.

The company says it will focus R&D on "environmentallycompatible raw materials" and will work with both startups and established suppliers to develop "pioneering" materials.

"We are setting new standards for sustainable premium quality – by rethinking materials and focusing more than ever on resource-efficient alternatives and renewable materials with strong dismantling capability," says Stefan Floeck, head of Development Body, Exterior, Interior.

The company already uses renewable raw materials like cellulose, hemp, wood and bamboo, but plans to evaluate wood foams to replace acoustic foams as well as alternative leathers.

### **Chanel without the Plastics**

iconic fragrance brand Chanel has launched plant-based, biodegradable caps for its perfume bottles.

Following two years of research and nearly 50 prototypes, Chanel settled on material made by Sulapac, a Finnish producer of plant-based plastic. Criteria included sound when cap is fastened, and the "depth of the satiny matte finish on the iconic double C engraving."



Finding a material capable of meeting such specific performance criteria is "a message to other industries that sustainable plastic alternatives can meet the most rigorous standards," Suvi Haimi, CEO of Sulapac, tells Global Cosmetics News. "The big revolution is that you no longer need to use plastic."

The caps are 91% biobased. Chanel will use the material on all of its 125 mL Les Euax de Chanel fragrances.

### **Crocs without the Carbon**



### Old Navy without the Rubber

materials, while high-end brands

working with Bolt Threads on

luxury goods made from

mushrooms.

Gucci and Alexander McQueen are



On sale now for \$4.99-\$8.99, the flops are available in four styles—classic, T-strap, Jelly Criss-Cross and Jelly Slide. All feature an EVA outsole that is 51% sugarcane-based.

In April, Old Navy announced the elimination of plastic shopping bags in the U.S. and Canada stores by 2023, alongside other plastic reduction commitments aimed at creating a greener, cleaner future for the next generation. The brand will also invest in a new wave of earthminded changemakers in honor of the 51st anniversary of Earth Day. In partnership with 11-year-old Next Gen leader Ryan Hickman of Ryan's Recycling Company, Old Navy will fund 51 GoFundMe fundraisers from young advocates leading environmental progress in their communities.

"These flip-flops are partially made from renewable sugarcane, which helps cut down on our consumption of fossil fuels," Old Navy says. "It looks and feels just like your favorite flip-flops, while helping reduce our carbon footprint."

### Adidas without the Crude Oil

THE BRANDSTAND

"Plastic is a design failure disguised as an incredible material. It is cheap and strong, and it can be turned into a thousand different forms," says the company. "These characteristics are what make plastic so attractive to manufacturers and consumers alike. They are also what make plastic one of the most ubiquitous pollutants on our planet.

Parley For The Oceans was formed to bring together

people, organizations, and brands to find new answers to today's major ocean threats, like plastic pollution. Adidas was a founding member of the organization.

Primeblue is a high-performance recycled material made in part with Parley Ocean Plastic—upcycled plastic waste intercepted from remote islands, beaches, coastal communities, and shorelines, preventing it from polluting our oceans.

This Stan Smith FOREVER branded shoe featuring a PRIMAGREEN upper made with

80 percent recycled material.

Recycling? Plastic waste is collected and baled by Parley's global cleanup network The plastic is cleaned, stripped, and manually sorted, then flaked via crushing, washing, and dehydrating. The flakes are heated, screened, cleaned, and dried before being extruded, cooled, and chopped into resin pellets. The pellets are melted into a filament that can be spun into Ocean Plastic, a high-performance polyester yarn with all the qualities you'd get from virgin plastic.

The ADIDAS RUN FOR THE OCEANS event aims to clean up to 500,000 pounds of plastic waste to prevent it from entering our oceans. "We came a long way and we won't stop here," the company avers.

Adidas sez: "As we continue to address our overall carbon footprint, we're shifting to use 100% recycled polyester in our products by 2024. This is bigger than sport, this is for our future."

الله ودواوي



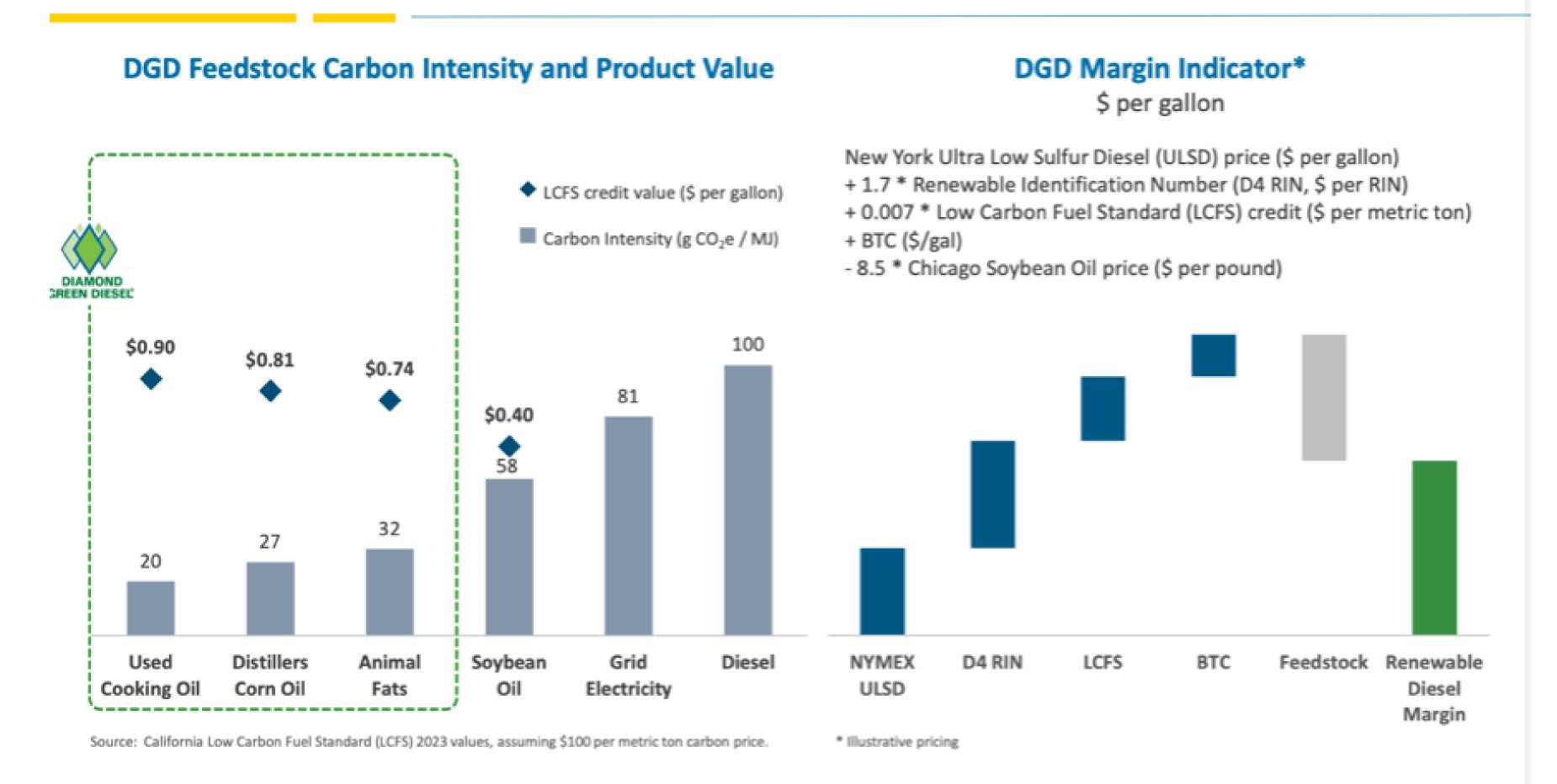




### THE PROFIT DRIVER



### Diamond Green Diesel (DGD) Feedstock and Margin Indicator



# RD/ SAF PLANNED CAPACITY

More than 30.5B gallons of heavy duty renewable fuels capacity is in place/under construction/in planning around the world. At today's RD prices, that's a \$200B+ market, and a 1.3% increase since our State of SAF update on 6/29/23.

Project	US	ROW	Gevo	65.0	0.0	Oceania	0.0	90.0
Aemetis	90.0	0.0	Global Bioenergies		10.0	Omega Green	300.0	0.0
Acenel Brazil		260.0	Global Clean Energy	230.0	0.0	Pan Oleo India		0.5
Afanar		26.0	Grön Fuels	996.0		Parkland	0.0	100.0
Alder	150.0	0.0	Heartwell	75.0	0.0	PBF	300.0	0.0
Azure Renewable Fuels		378.0	HIF Global	168.6		Preem	0.0	100.0
Bangchak		90.0	HOBO	120.0	0.0	Prince George	0.0	37.0
BBF' Manaus Brazil		143.0	HollyFrontier	200.0	0.0	Raven SR	60	
Bio-D Colombia		50.0	HySKies		27.0	RETI Calgary		100
BioTJet		33.0	Imperial	0.0	300.0	Seaboard	85.0	0.0
Bolivia	0.0	120.0	Indaba	100.0		SG Preston	0.0	2600.0
BP (Cherry Point, Kwinana	109.0	153.0	Infinium eFuels	7.2		Shell	300.0	265.0
Braya Renewable Fuels		214.0	Indian Oil		26.4	Sherdar	00010	150.0
Chevron REG	340.0	0.0	JetZero		26.0	Sinclair	115.0	0.0
Cielo	0.0	50.0	Kosan Gas		0.5	SkyNRG	27.0	15.0
Covenant	0.0	100.0	LanzaJet	10.0	0.0	Strategic Biofuels	100.0	10.0
CVR Coffeyville, Wynnewood	200.0	0.0	LanzaTech (Dragon)	4005.0	26.4	Swedish Biofuels/COWI	100.0	120.0
DG Fuels	302.0		Marathon	1605.0	0.0	Texas Renewable Fuels	100.0	0.0
Diamond Green Diesel	1200.0	0.0	Marquis Energy	120.0	20.0	Total LaMede	100.0	150.0
Dimeta rDME		90.0	MOL Group	0.0	20.0	UPM	0.0	194.0
Emerald	100.0	0.0	Montana RF	150.0	0.0		0.0	75
Energy Absoluta Thailand		14.2	Nacero Texas	1073 0.0	2040.0	Vandelay Malaysia	20.0	
ENG	200.0	100.0	Neste New Rise Renewables	44	2040.0	Velocys	20.0	20.0
ENI		345.0	Next	766.5	0.0	Vertex	200.0	0.0
Fulcrum	40.0	25.1	NWABF	64.0	0.0	Viking	43.0	0.0
Future Energy Australia		4.6	INVADI	04.0	0.0	World Energy	1000.0	0.0
FutureFuels ANZ	0.0	3.0				O	11175.3	8692.2
Geo Biogas Brazil		0.5				Conventional BD	2588.2	8511.8
_						TOTAL Heavy-duty	13763.5	17204.0

Total Global RD/SAF/DME: 19.867B
Total Global Heavy-Duty Fuels: 30.967B

### PRICE DRIVERS: THE VALUE STACK

				Tax credit value \$1.01	Tax credit value \$1.54	Tax credit value \$1.00
				LCFS value <b>\$0.60</b>	LCFS value <b>\$0.60</b>	LCFS value <b>\$0.60</b>
		LCFS value <b>\$0.15</b>	LCFS value <b>\$0.60</b>	RFS value \$1.64	RFS value \$1.64	RFS value \$2.01
Energy value <b>\$2.54</b>	Energy value \$2.42	Energy value \$2.16	Energy value \$5,05	Energy value \$2.42	Energy value \$2.27	Energy value <b>\$2.16</b>
Gasoline	Diesel	Conventional ethanol	Biodiesel	Renewable Diesel	100% SAF	Cellulosic ethanol
\$2.54 /gallon	\$2.42 /gallon	\$2.31 /gallon	\$5.65 /gallon	\$5.67 /gallon	\$6.05 /gallon	\$5.77 /gallon

Sources. EIA, EPA.gov, IATA, USDA, CARB. Data updated 7/05/23.

**Notes.** These values are for delivery into a US market with a clean fuels standard. Since ethanol and biodiesel are traded commodities and those commodity prices include the assumed value of federal credits/RINs.For the others, quoted energy prices are for the equivalent fossil molecule, so we've added in all the available carbon prices for a full comparison. Also note that conventional ethanol is modeled at a Carbon Intensity of 70, RD, SAF and CellEth at a CI of 20. Individual companies/processes may have better or worse CI scores that are used to calculate LCFS credits. **Sources**. We use quoted prices at CBOT for ethanol, USDA's weekly report for B100 biodiesel, and the EIA's daily energy prices for gasoline, diesel, IATA for jet fuel prices. LCFS credit prices are from the California Air Resources Board. Tax credits are as provide by the US Congress. RIN prices are as provided by the US Environmental Protection Agency.

## EMERGING DOWNSTREAM PLAYERS

### RAVEN

















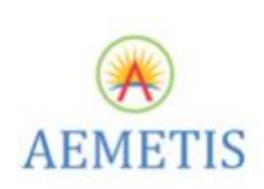






























# POLICY TAILWINDS

# The Biggest Thing Anywhere Ever?





WANTED: 5 Billion Tonnes of Sustainable, Affordable, Reliable, Available Feedstock



#### **BOLD ACTIONS FOR BIOMASS PRODUCERS**

Adding sustainable, affordable, and reliable, biomass production capacity is essential for price stability, and social license.

- 1. We will work to expand the availability of biomass by increasing yields with sustainable and restorative agricultural practices, while expanding arable land and water, and improving soil health to bring degraded land back to production.
- 2.We will expand capacity by the development and deployment of sustainable cash cover crops that improve soil productivity and work to remove non-price barriers that constrain cover and crops that offer sustainable rotation alternatives to fallow seasons.
- 3. We will drive down the cost, and work to remove non-price barriers, in the aggregation of biomass residues.

#### **BOLD ACTIONS FOR SUPPLY-CHAIN DEVELOPERS & OWNERS**

Long distance transport of biomass feedstocks is inefficient. We will work to improve biomass supply chain management by increasing the pre-processing of feedstock near to where they are grown and harvested.

- 1. Feedstock pre-processing facilities will be deployed widely to simplify delivery of bio-crudes and condensed biomass to bio-refineries.
- 2. We will develop more reliable feedstock pre-processing and work towards a Uniform Transportable Feedstock Standard.
- 3. We will develop more effective and affordable use of infrastructure to transport solid, liquid and gaseous feedstocks and by-products.
- 4. We will work to extend the electrical grid to support a more diversified bio-refinery system and to support the development of power purchase agreements that support independently-owned power-generation facilities to distribute power to refineries on a direct basis.

#### BOLD ACTIONS FOR PROJECT & PROCESS DEVELOPERS

We will work to re-structure molecular industries by improving the processes by which biomass is converted into the fuels, chemicals, and materials needed by society.

- 1.Bio-based products will be valued not only for their utility but also for their carbon intensity and societal benefits
- 2.We will focus in the near-term on those markets and products that offer the greatest opportunities to reduce carbon intensity, with a long-term goal of replacing all products for all markets that are made from fossil resources today.
- 3. We will utilize all existing programs that support development in disadvantaged communities to diversify and spread the growth of bio-based production and jobs.
- 4.We will support permitting reform that permits what will protect, instead of the current approach which protects that is already permitted, and we will engage those communities, counties, provinces, states and countries that harmonize, speed, and create a reliable, predictable, one-stop permitting process.

#### **BOLD ACTIONS FOR FINANCE**

Accelerating deployments requires more and better financial tools deployed by motivated public and private finance. For example, it is necessary to harmonize, accelerate and reduce the cost of due diligence. To enable better and faster project preparation we will

- 1. Develop a project risk rating system to facilitate due diligence by those offering debt and equity.
- 2.Grow of a Development Capital Industry to address the financing of technologies between pilot scale and commercial deployment.

#### **BOLD ACTIONS FOR GOVERNMENT**

Strong collaboration between government and industry is needed to enable de-fossilization of fuels, chemicals, and materials. In the spirit of collaboration, we recommend that national and sub-national governments:

- 1.Create and sustain investment tax credits that are harmonized across all regions, to create a level playing field with fossil carbon, that lasts as long as it takes to pay off the cost of a given facility, begin at the commencement of production, and are payable directly to project developer.
- 2. Work with international agencies to develop and deploy transparent, aggressive, science-based, harmonized low-carbon fuels and materials standards.
- 3. Encourage fossil alternatives that support and meet domestic demand for food and energy, and in cases where there is sustainable capacity beyond domestic needs, to develop export markets to support de-fossilization goals for those areas who lack domestic capacity.
- 4.Adopt a harmonized all-of-government approach when supporting the development of fossil alternatives including but not limited to departments of energy, agriculture, defense, science, environment, with a focus on developing transparent, speedy, technology-neutral and efficient programs, and reliable, speedy, and consistent regulatory support.
- 5. Create and expand programs that support the capital costs of converting fossil refineries, or mothballed biobased refineries, to 100% sustainable bio-based feedstocks.
- 6.Reform permitting to reduce the time and cost of project development and fossil-alternative deployment.
- 7. Develop less prescriptive crop insurance to speed the development of bio-capacity.
- 8. Harmonize regulations that protect land access and resources and ensure that they be feedstock-neutral, science-based, harmonized, predictable, and reliable.
- 9. Support the growth of a Development Capital Industry to address the financing of technologies between pilot scale and commercial deployment.
- 10. Expand, simplify and speed the availability of Loan Guarantees to support deployment of commercial-scale projects that offer the highest carbon reduction values and account for carbon intensity in the design of loan program support.
- 11. Recognize across all branches, ministries, and departments that carbon credits are an asset class that can be utilized to collateralize project and company debt.

#### **BOLD ACTIONS FOR INTERNATIONAL AGENCIES AND GLOBAL LEADERSHIP**

Recognizing the catalytic role that international bodies and processes can play accelerating the Energy Transition, we recommend that

- 1.International agencies enable standards, regulations and development programs that are transparent, consistent, harmonized, reliable, and science-based.
- 2. International agencies encourage countries to prepare and enforce of transparent, harmonized, and science-based carbon intensity, water use efficiency, and land-use standards.

#### BOLD ACTIONS FOR TRADE & INDUSTRY GROUPS

- 1.We recommend that trade & industry group develop data standards and databases that support the development and deployment of biomass resources, including but not limited to biomass-ready regions and aggregators, risk ratings, technology providers, project developers, financial resources, government programs and relevant regulations.
- 2.We recommend that trade & industry groups prioritize speed of development and deployment, the communication of success stories, in addition to their work on new market development and regulatory relief
- 3.We recommend that trade, industry and economic development groups collect and advise on economic development programs that support conversion of existing refining assets those that can use use increasing amounts of sustainable biobased feedstocks.

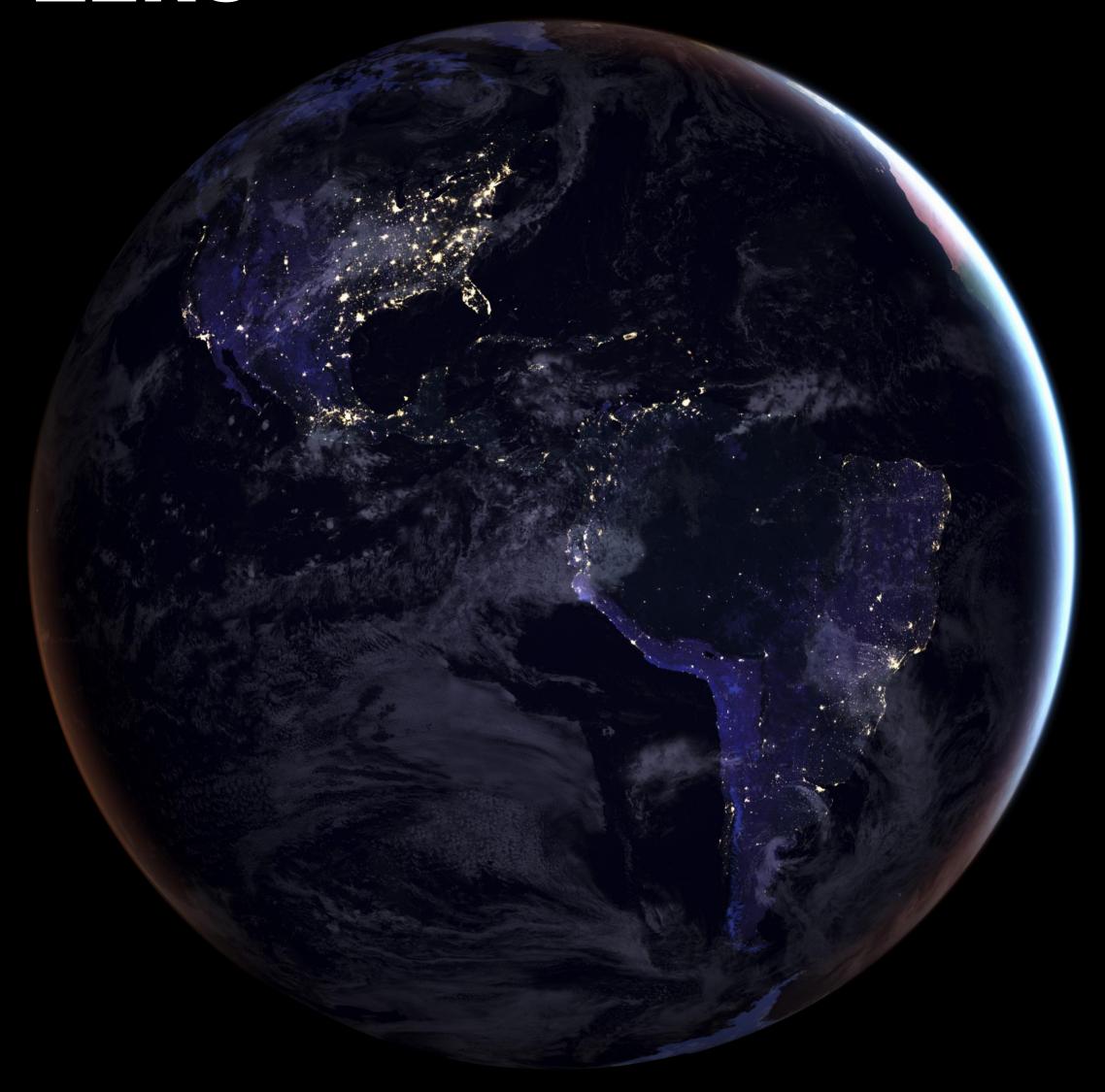
#### BOLD ACTIONS FOR RESEARCHERS

We recommend a focus on developing new feedstocks and cover crops, uniform feedstock conditioning, improvement in yields from water electrolysis, and supporting partnerships for the improvement of processing technologies and for new product development.

#### BOLD ACTIONS FOR THE BOLD GOALS ACTION GROUP

We will create and support, for the long-term, a working group to oversee the implementation of these Bold Actions and to continue to serve for all organizations that seek independent, science-based, technology-neutral feedback and guidance from our "coalition of the willing" of project developers, scientists, financiers, end-users, and economic development officials.

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